



# Cellulosic ethanol: US Pilot and demonstration scale activities

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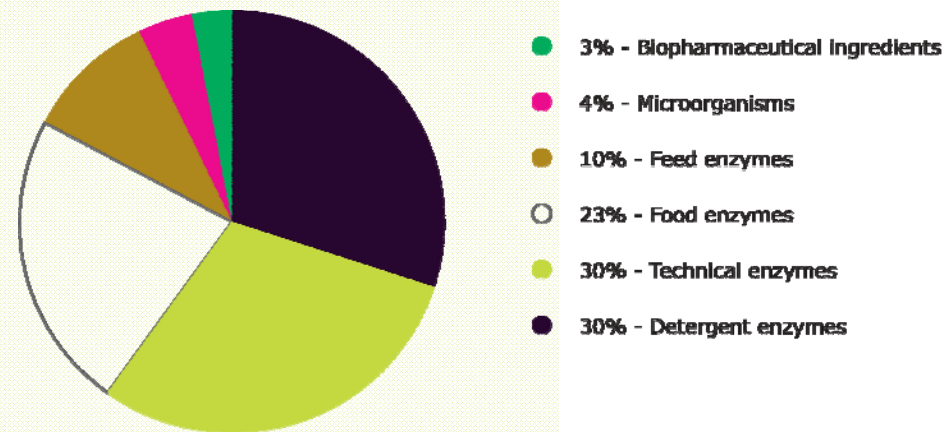
- Introduction to Novozymes
- US support (e.g. DoE roadmap and project overview)
- Status on two projects
  - Mascoma: Consolidated bioprocessing
  - POET: Project Liberty



## Novozymes – Brief introduction

- World leader in bioinnovation, ~47% market share in industrial enzymes
- Enzymes account for >90% of sales
- More than 700 products sold in 130 countries in 40 different industries
- ~13% of sales invested in R&D
- More than 5,000 granted or pending patents
- Main production in the US, China, and Denmark
- Sales USD ~1.5 billion (FY2007)
- Strong profitability (19.9% FY2007) and solid generation of cash flow (~13% of sales)
- More than 4,900 employees

Novozymes' business distribution  
Sales 2007 ~ USD 1.5bn



# Novozymes and biofuel: Enzymes for commercial production of cellulosic ethanol ready by 2010

- Largest supplier of enzymes to the “starch” fuel ethanol industry
- ~13% of total sales in 2007
- Mainly a US business
- New processes reduce energy need and improve yields from corn-based production
- Collaborations in cellulosic ethanol with industry leaders:
  - POET in the US
  - ICM in the US
  - KL in the US
  - CTC in Brazil
  - COFCO in China
- Enzymes for commercial production of cellulosic ethanol ready by 2010



# The US government has set a strong vision, defined roadmaps and passed supporting policies

## US vision and leadership

### 2006

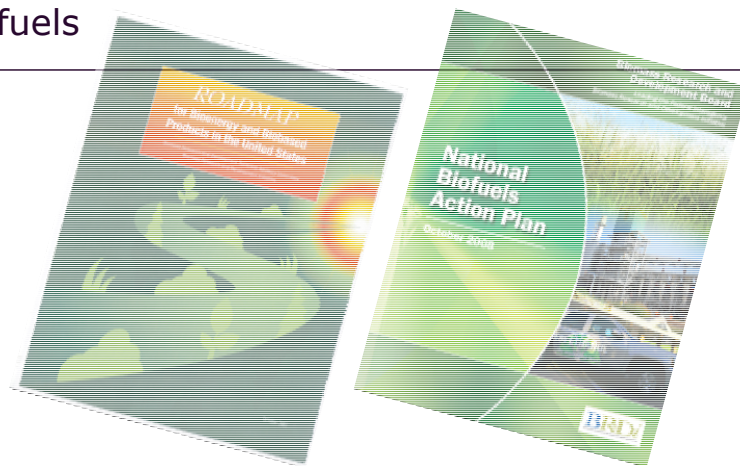
- “End US addiction to oil” → roll-out Advanced Energy Initiative

### 2007

- “Twenty-in-Ten” initiative
- DOE’s 2007 roadmap
- Congress passes EISA – including new RFS mandating 36 BnG biofuel use by 2022

### 2008

- Congress passes Farm Bill – also supporting biofuels



## Major advanced biofuel initiatives

### DoE commitment to investment in advanced biofuel RD&D partnerships

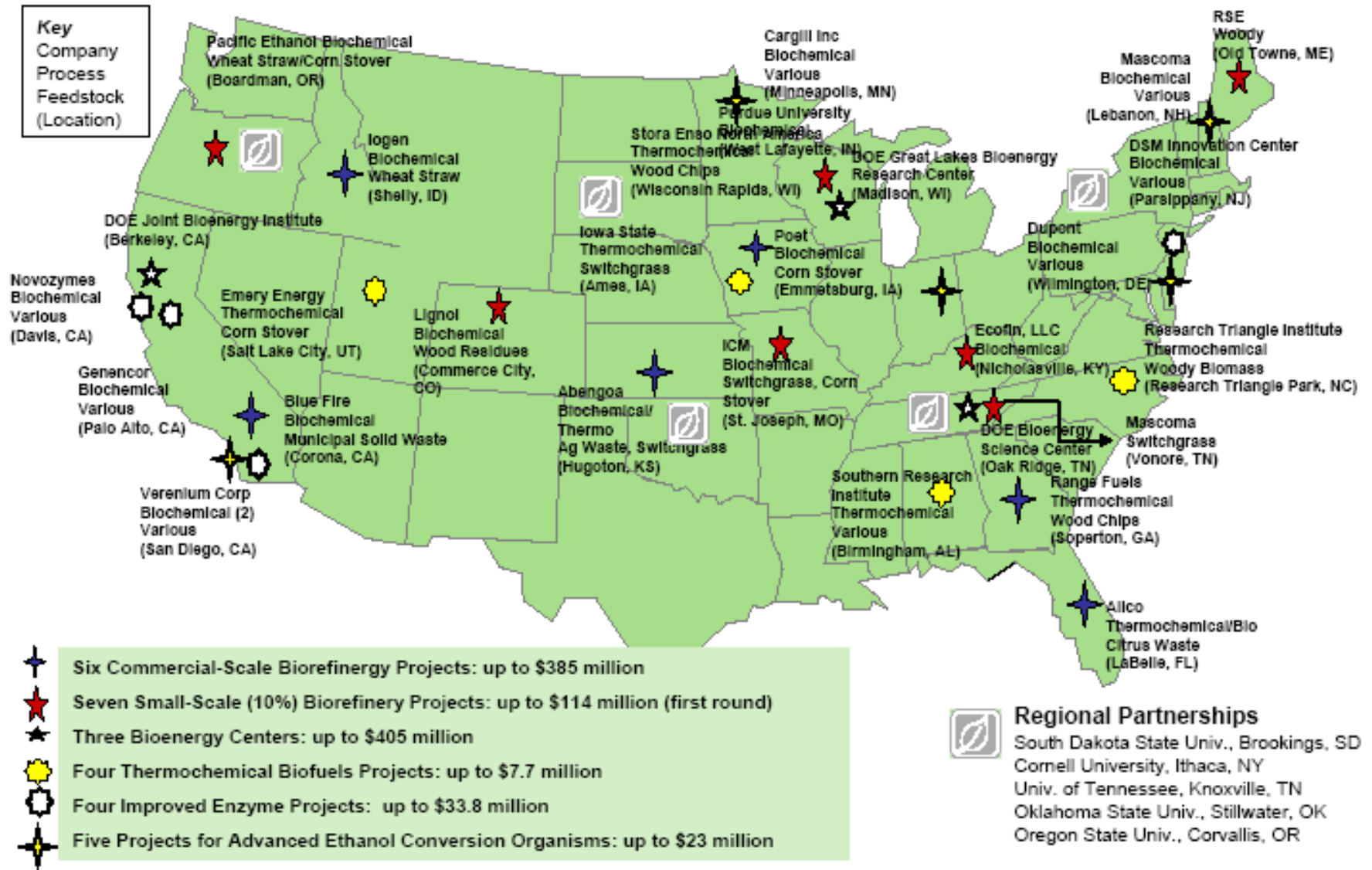
- Up to \$272 million for commercial scale biorefineries
- Up to \$240 million for demonstration scale biorefineries
- More than \$400 million for bioenergy centers
- Additional \$200 million funding opportunity for pilot and demo scale biorefinery projects announced December 22<sup>nd</sup>, 2008



### Obama/Biden campaign’s energy plan

- Mandate 60 BnG biofuel use by 2030
- Invest \$150 billion over 10 years to accelerate commercialization of green-tech
- Mandate all new vehicles are FFV

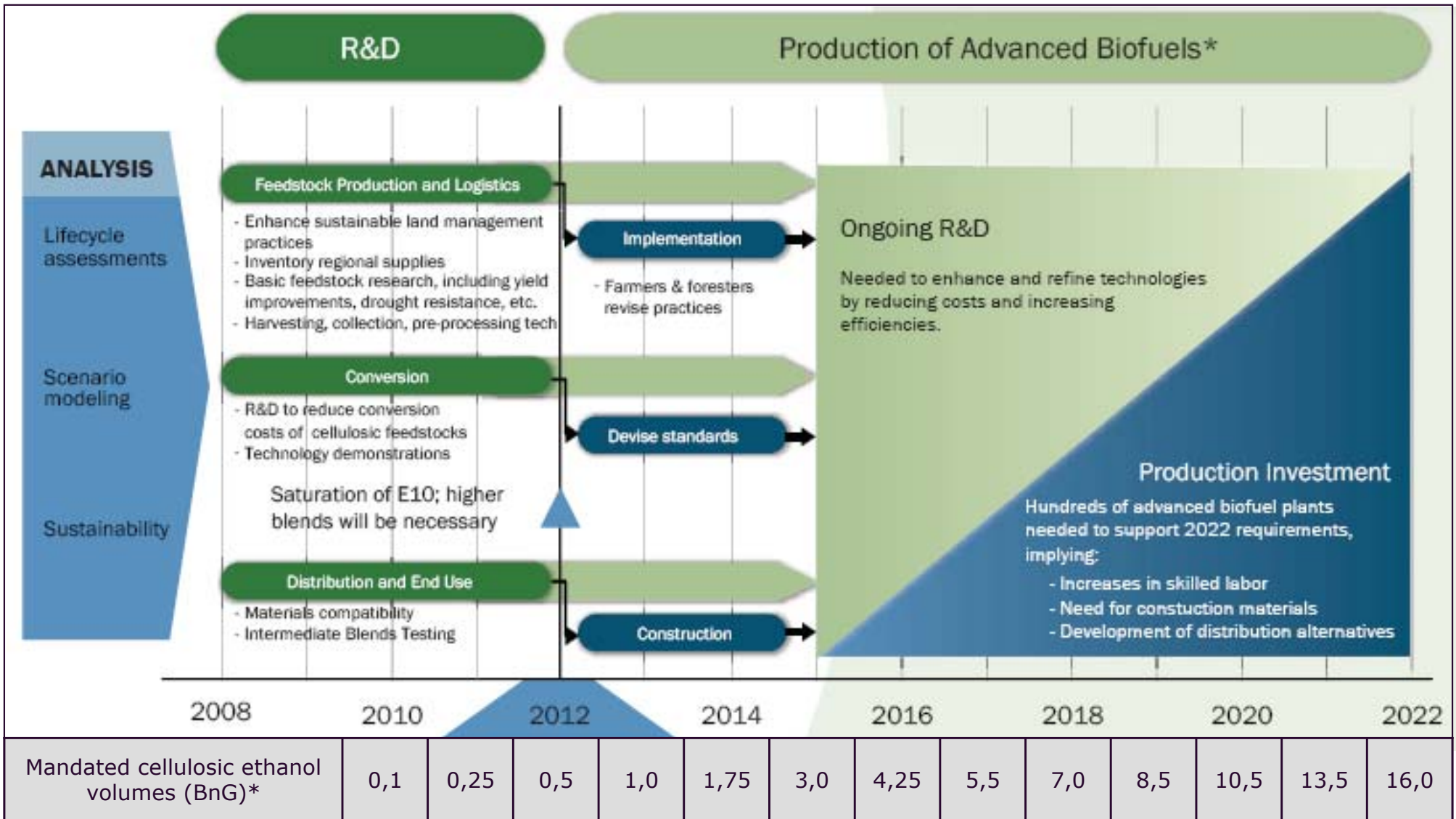
# Today's status: Major biofuel projects supported by the US Department of Energy



# Among these are a number of demonstration-scale and commercial-scale biorefineries

Small-scale cellulosic biorefineries	Integrated cellulosic biorefineries
<ul style="list-style-type: none"> <li>• <b>ICM Inc.</b> <ul style="list-style-type: none"> <li>• Enzymatic/Fermentation; corn fiber/stover, switchgrass, sorghum</li> <li>• Up to \$30 million</li> </ul> </li> <li>• <b>Lignol Innovations Inc.</b> <ul style="list-style-type: none"> <li>• Solvent/Fermentation; wood chips, ag. residues</li> <li>• Up to \$30 million</li> </ul> </li> <li>• <b>Pacific ethanol Inc.</b> <ul style="list-style-type: none"> <li>• Enzymatic/Fermentation; wheat straw, corn stover, poplar</li> <li>• Up to \$24,3 million</li> </ul> </li> <li>• <b>NewPage Corp.</b> <ul style="list-style-type: none"> <li>• Thermochemical/FT; woody biomass</li> <li>• Up to \$30 million</li> </ul> </li> <li>• <b>Flambeau River Biofuels</b> <ul style="list-style-type: none"> <li>• Thermochemical/FT; wood and forest residues</li> <li>• Up to \$30 million</li> </ul> </li> <li>• <b>Verenium Biofuels Inc.</b> <ul style="list-style-type: none"> <li>• Enzymatic/Fermentation; SC bagasse, energy crops, wood, etc.</li> </ul> </li> <li>• <b>RSE Pulp</b> <ul style="list-style-type: none"> <li>• Hemicellulose extraction; woody biomass/pulp</li> <li>• Up to \$30 million</li> </ul> </li> <li>• <b>Ecofin LLC</b> <ul style="list-style-type: none"> <li>• Enzymatic/Fermentation (solid state); corncobs</li> <li>• Up to \$30 million</li> </ul> </li> <li>• <b>Mascoma</b> <ul style="list-style-type: none"> <li>• DMC/enzymatic; switchgrass and hardwood</li> <li>• Up to \$25 million</li> </ul> </li> </ul>	<ul style="list-style-type: none"> <li>• <b>Abengoa Bioenergy</b> <ul style="list-style-type: none"> <li>• Enzymatic/Fermentation/(Thermochemical); wheat straw, sorghum stubble, switchgrass, etc.</li> <li>• Up to \$76 million</li> </ul> </li> <li>• <b>BlueFire Ethanol Inc.</b> <ul style="list-style-type: none"> <li>• Concentrated acid/Fermentation; sorted green and wood waste from landfills</li> <li>• Up to \$40 million</li> </ul> </li> <li>• <b>POET</b> <ul style="list-style-type: none"> <li>• Enzymatic/Fermentation; corn fiber/cob/stalk</li> <li>• Up to \$80 million</li> </ul> </li> <li>• <b>Range Fuels</b> <ul style="list-style-type: none"> <li>• Thermochemical/Proprietary catalyst; Timber and forest residues</li> <li>• Up to \$76 million</li> </ul> </li> </ul>

# Complementing DoE's supply-side activities, the RFS\* ensures future demand for cellulosic ethanol



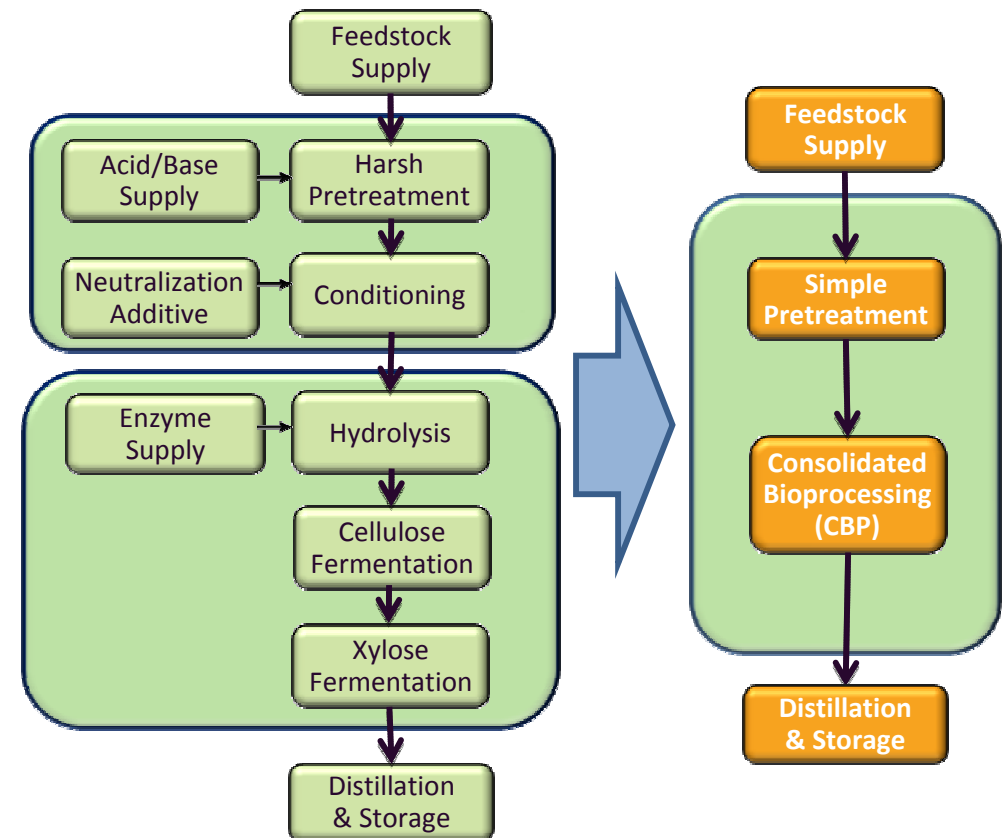
Source: US Department of Energy,

\* Renewable Fuel Standard, Energy Independence and Security Act (2007)

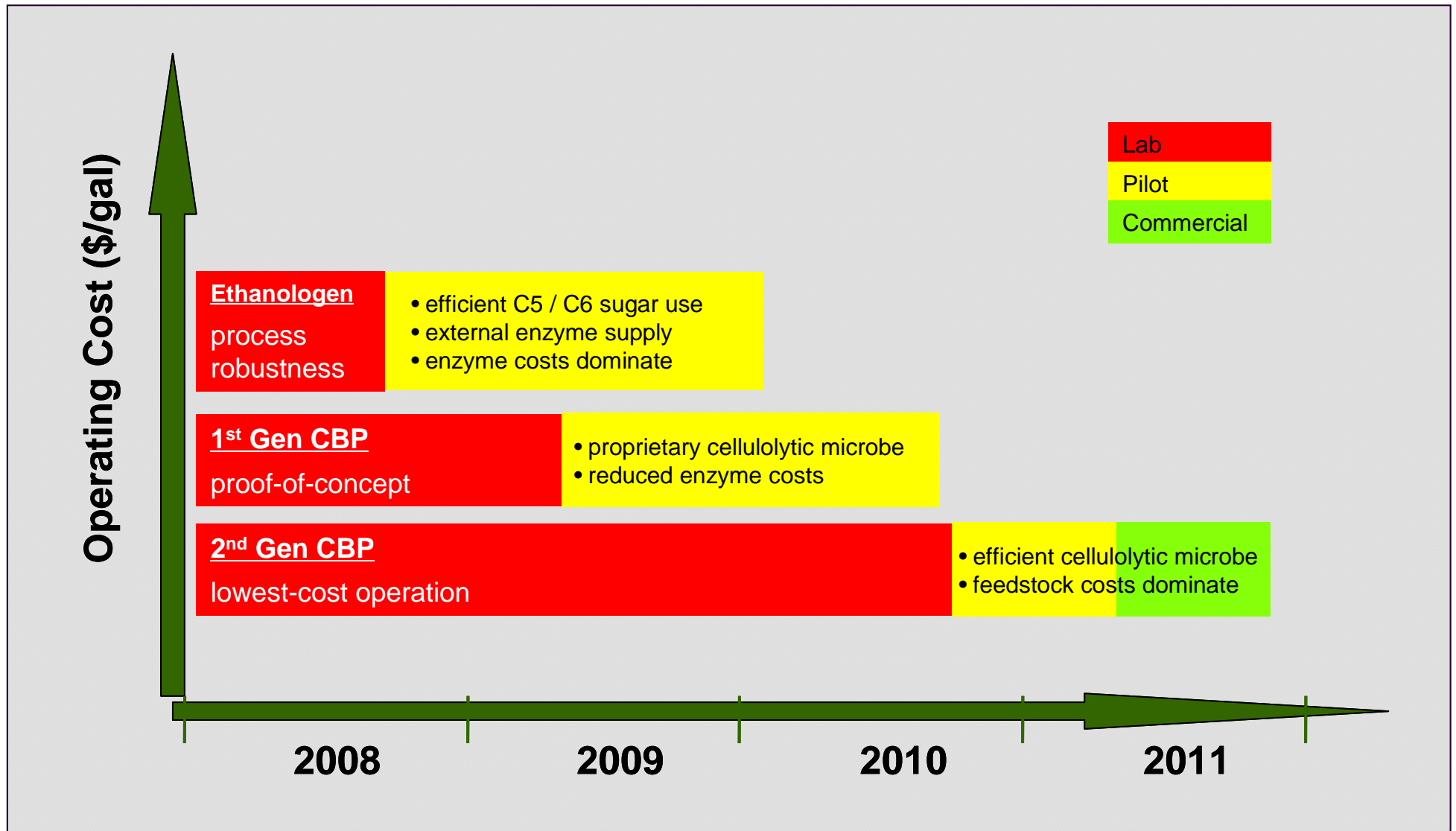


# Mascoma: R&D into consolidated bioprocessing for cellulosic ethanol and later green chemicals

- Massachusetts based company active in R&D of:
  - Bioengineering of ethanol-producing microbes
  - Cellulosic ethanol conversion systems for different feedstocks, pretreatment technologies, etc.
- Founded in 2005 with initial funding from Khosla Ventures and Flagship Ventures – later investors have included GM
- Has received funding from the DOE and from the states of New York and Michigan



# Mascoma's ambition is to be able to commercialize it's technology by 2011



# POET: The world's largest ethanol producer is going for cellulosic ethanol



- Established in 1983 – first commercial scale production of corn ethanol in 1986
- World's largest ethanol producer with more than 1 billion gallons of ethanol per year
- Delivers design, engineering, construction, management and marketing services for a network of 26 ethanol plants
- Currently runs pilot scale production of cellulosic ethanol from corn cobs
- Received DoE grant of \$80 million in 2007 to build integrated cellulosic biorefinery

# POET: Adding commercial scale cellulosic ethanol to the existing corn ethanol stream

## POET: Project Liberty

- Project Liberty integrates a cellulosic ethanol plant with an existing corn ethanol plant
  - 125 million gallons of total annual ethanol capacity
  - 25 million gallons of annual cellulosic ethanol capacity – from corn cobs & fiber
  - 11% more ethanol produced per bushel of corn
  - 27% more ethanol produced per acre of corn
  - 5 billion gallons of ethanol can be made from U.S. corn cobs alone

