

# St1 vision: "To be the leading producer and seller of CO<sub>2</sub>-aware energy"

#### Our goal is to

- Develop and commercialize functional and environmentally sustainable solutions
- Deliver these solutions profitably

#### Each solution must be

- Technically ready for use today
- Ecologically and ethically sustainable
- Logistically feasible



St1 home market

ST1

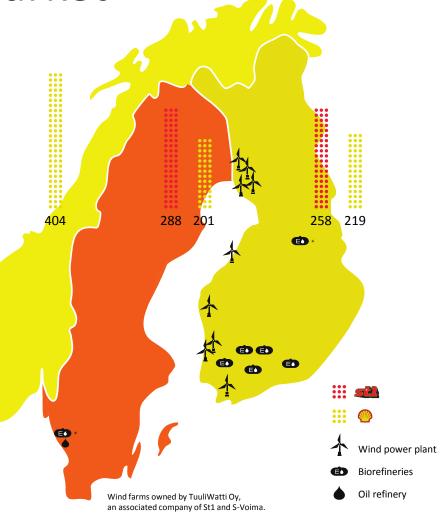
Home market consists of Finland, Sweden and Norway. Headquarters in Helsinki. Employs more than 770 people. Operations are strengthened by strategic long-term partnerships in various areas.

#### STATION NETWORK

Total of ca. 1300 St1- and Shell-sites in Finland, Sweden and in Norway.

#### **ENERGY PRODUCTION**

Biorefineries producing wastebased advanced ethanol. Industrial wind power plants. Geothermal pilot heat plant under construction. Oil refinery in Sweden.



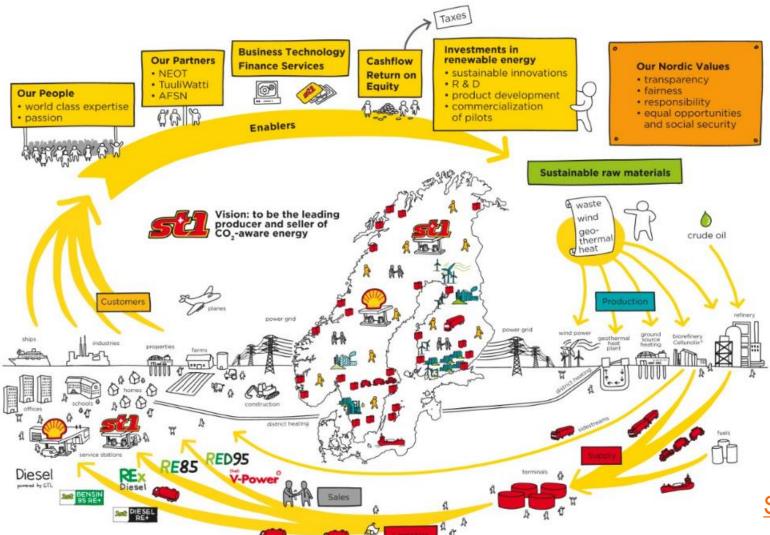
MARKET SHARES 2018		KEY FIGURES 2018
FINLAND		Net Sales, MEUR
Petrol	23%	$\epsilon$
Diesel	19%	6,885
Light fuel oil	21%	
SWEDEN		Profit for the period, MEUR
Petrol	19%	EE 2
Diesel	15%	55.3
Light fuel oil	22%	
NORWAY		Return on Equity, %
Petrol	23%	7.0
Diesel	20%	7.0

22%

Marine gas oil



# VALUE CHAIN



St1 value chain video



# St1 Biorefinery Business Development & Production



### **St1 Advanced Ethanol Production in Circular Economy**

- Over a decade St1 has developed waste based advanced ethanol production concepts for various waste feedstocks.
- Biorefinery concept and technology development is done hands-on from lab to pilot and furthermore to demonstration scale ending up to a commercial replication.
- Current development focus is in
  - new feedstock
  - Process enhancement
  - own enzyme onsite production
  - biorefinery side products to valuable renewable products.
- Development is made in partnership with world class commercial and academic partners.





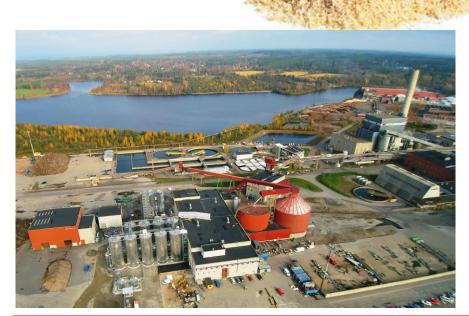




# St1 Cellunolix® process is optimised for

# softwood saw dust

Saw dust



#### Energy

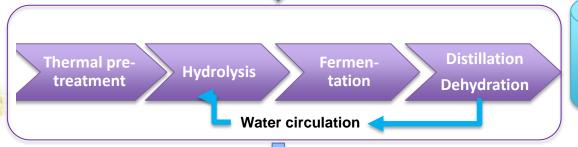
- steam
- electricity

#### Additives

- enzymes
- yeast
- chemicals

#### Utilities

- water
- · cooling water



Biorefinery products:



#### Waste water

- anaerobic digestion
- existing waste water treatment plant
- water systems



**Ethanol** 

99.7%

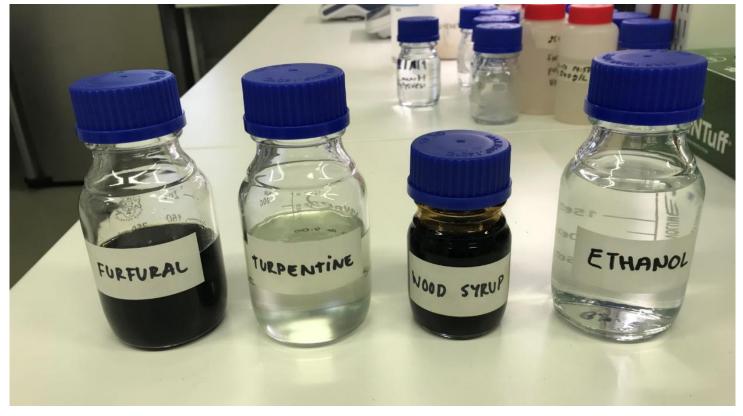


St1-ASEMA



## Cellunolix® Products

Sustainable & biobased solutions for different uses and applications







## St1 Cellunolix® lignin – Research co-operation

- St1 lignin research started in May 2017
- Wide co-operation with companies, research institutions and universities on lignin utilization
- Information on lignin applications and lignin quality
- Several approaches on lignin utilization
  - Lignin to pellets to replace coal
  - Lignin to bio-oil
  - Lignin biochemicals and biomaterials
  - Lignin to biogas and butanol





## Cooperation also in process development is key to success!

#### Pre-treatments – the source of many troubles!

Source: API Europe

#### **Symptoms**

- 5 commercial biorefineries >>€1.5 billion
- Yield <250 L/t weak pre-treatment fractionation</li>
- Availability 25% 75% (years after start-up) plugging

#### **Amongst causes**

- Tests of pre-treatment technologies at batch scale not continuous
- Tests for few hours <100</li>
- Did not reveal long term operating problems
- Did not test for lignin "stickiness" (scanning calorimetry, viscosity)





#### **Pre-treatment is the foundation of the biorefinery** Source: API Europe **BIOREFINERY Bio-based chemicals PRE-TREATMENT CONVERSION** Enabled Versatile Release >98% of sugars **Biomass Pre-treated** High solid concentration substrate High availability Any Moderate CAPEX Cellulosic ethanol Capacity to scale-up Clean Low cost **Delignified** Hemicelluloses monomers High vield High GHG impact **AP** Europe **AMERICAN** API USA and API Europe are implementing these learnings in pre-treatment development



